

7-YEAR LOT ANALYSIS

Month of Sale Month of Remittance	SEPT OCT	OCT NOV	NOV DEC	DEC JAN	JAN FEB	FEB MAR	MAR APR	APR MAY	MAY JUN	JUN JUL	JUL AUG	AUG SEPT	TOTAL
FY 2026	317,169	244,176											561,344
FY 2025	327,836	194,529	190,503	483,039	279,423	466,677	441,402	205,575	205,556	340,086	427,059	386,321	3,948,006
FY 2024	339,476	212,484	203,911	422,790	243,371	366,679	425,313	157,740	221,317	288,970	394,870	349,394	3,626,317
FY 2023	331,246	222,885	215,561	495,405	361,530	404,830	360,754	201,815	196,393	322,834	403,595	352,773	3,869,621
FY 2022	289,169	224,077	211,942	410,805	329,250	363,726	365,048	208,396	197,726	310,735	398,565	360,027	3,669,466
FY 2021	272,260	197,864	187,027	339,833	262,350	288,554	304,032	173,497	204,477	313,108	425,023	337,221	3,305,246
FY 2020	228,526	178,802	157,887	351,426	247,414	265,137	160,428	55,680	105,368	224,564	278,485	261,575	2,515,292
TOTAL	1,460,677	1,036,112	976,329	2,020,259	1,443,915	1,688,926	1,615,575	797,129	925,282	1,460,211	1,900,539	1,660,989	16,985,942
AVERAGE	298,085	205,107	194,472	417,216	287,223	359,267	342,829	167,117	188,473	300,049	387,933	341,218	3,397,188
FY 26 - AVERAGE Over(under)	19,083	39,069	0	0	0	0	0	0	0	0	0	0	58,152
FY 2026 BUDGETED	315,881	217,352	206,082	442,124	304,370	380,715	363,296	177,094	199,725	317,962	411,093	361,589	3,697,283
FY 26 - BUDGET AVERAGE Over(unders)	1,287	26,824	0	0	0	0	0	0	0	0	0	0	28,111
CUMULATIVE TOTAL	1,287	28,111	28,111	28,111	28,111	28,111	28,111	28,111	28,111	28,111	28,111	28,111	

2026 FYTD Total \$ 561,344
2025 FYTD Total \$ 522,365
2024 FYTD Total \$ 551,961
2023 FYTD Total \$ 554,131
Prior 3-Year FYTD Avg \$ 542,819

FYTD Trend to Last FY 7.5%
FYTD Trend to 3-Year Avg 3.4%